

PACTA MERIDIAN

Trade with direction.

International Trading · Sourcing · Distribution · Trade Facilitation

A disciplined, order-led platform for practical commercial transactions and long-term partnerships.



DUBAI, UNITED ARAB EMIRATES

pactameridian.com

WHO WE ARE

Built in Dubai. Designed for practical trade.

Pacta Meridian is a Dubai-based international trading company built to connect credible supply with defined commercial demand. We structure transactions with practical clarity—aligning product, counterparties, documentation, logistics and commercial terms around the requirements of each opportunity.

Our model is deliberately lean and order-led. We coordinate specialist suppliers, logistics providers and advisers when needed, while maintaining clear accountability across the transaction.



A practical,
order-led model

Opportunity-led
Partner-enabled
Transaction-focused

WHAT WE ARE BUILT TO DO**01****CONNECT**

Bring the right commercial parties into a clearly defined opportunity.

02**CLARIFY**

Make requirements, roles, terms and decision points explicit.

03**COORDINATE**

Keep information, documentation and execution moving in one direction.

CAPABILITIES

What we do

One disciplined commercial platform. Five practical capability pillars.

01 International trading

Structure and coordinate commercially viable cross-border transactions across product categories.

02 Strategic sourcing

Identify capable suppliers and align specifications, timing, documentation and commercial expectations.

03 Distribution

Coordinate practical routes to market and buyer requirements through the right operating partners.

04 Trade facilitation

Align counterparties, terms, documentation and logistics around a workable execution plan.

05 Commercial partnerships

Build credible, repeatable relationships designed for sustained mutual value.

The mix changes by opportunity; the discipline does not.

OPERATING MODEL

How Pacta Meridian works

A lean, order-led model that brings structure to each commercial opportunity.

01

IDENTIFY

Clarify the buyer need, specification, quantity, timing and destination.

02

EVALUATE

Assess supplier capability, compliance fit, commercial viability and logistics.

03

STRUCTURE

Agree responsibilities, commercial terms, documentation and route to execution.

04

COORDINATE

Connect counterparties and specialist partners; manage milestones and information flow.

05

EXECUTE

Track the agreed delivery path and close the loop on documents, exceptions and next steps.

LEAN BY DESIGN

Pacta Meridian is structured to coordinate the right capabilities around each transaction —not to carry unnecessary fixed complexity.

Specialist partners may be introduced as required for logistics, documentation, compliance or local execution.



PLATFORM AND FOCUS

Why Dubai. Why category flexibility.

DUBAI

A commercially connected base for international transactions and relationship building.

- Access to international logistics, financial and professional-services ecosystems.
- A practical platform for coordinating counterparties across regions.
- Operating jurisdiction: Expo City Dubai Free Zone.

Dubai, United Arab Emirates

FLEXIBLE ACROSS PRODUCT CATEGORIES

We do not define Pacta Meridian by one product family. Opportunities are screened against a consistent set of commercial criteria.

01 Defined buyer need

02 Credible supplier capability

03 Commercial viability

04 Compliance and logistics fit

05 Potential for repeatable value

This allows the company to expand thoughtfully across unrelated categories while preserving one commercial standard.

WORKING PRINCIPLES

Our approach

Clear thinking, disciplined coordination and relationships that strengthen over time.

01 Commercial clarity Define scope, ownership, documentation and economics before execution.

02 Disciplined execution Use clear checkpoints, responsibilities and information flow throughout the transaction.

03 Counterparty quality Prioritise credible, capable participants and reliable commercial information.

04 Flexibility Adapt the route, partner mix and transaction structure to the opportunity.

05 Long-term relationships Favour repeatable value and trust over unnecessary one-off complexity.

The standard: practical decisions, explicit responsibilities and steady commercial direction.

CONTACT

Trade with direction.

If there is a defined commercial need—or a credible supply capability worth evaluating—let's start with the facts and build the right route forward.

BRAND

Pacta Meridian

LEGAL NAME

PACTA MERIDIAN INTERNATIONAL FZ L.L.C.

BASE

Dubai, United Arab Emirates

JURISDICTION

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